DIXON DAVIS, Principal, MBA, MHSA

BSM Consulting®

TITLE

Senior Consultant

ABOUT

Mr. Davis joined BSM in 2016 and is based outside of Salt Lake City.

Prior to joining BSM, he worked for independent and hospital-owned physician groups, independent practice associations, and a privately held healthcare company.

Mr. Davis has more than 25 years of experience in the healthcare industry, including a variety of leadership roles in several industry segments.

AREAS OF EXPERTISE

In his current role, Mr. Davis provides ongoing support to ophthalmology and medical aesthetic practices. His areas of expertise include:

- ✓ Strategic and organizational planning
- ✓ Provider contracting and compensation
- ✓ Private equity (PE) transaction support
- ✓ Financial benchmarking
- ✓ Physician buy/sell arrangements
- ✓ Practice acquisitions or mergers
- ✓ Succession planning
- ✓ Practice valuations or appraisals
- ✓ Practice flow and efficiency
- ✓ New practice start-up
- ✓ Billing operations

PROFESSIONAL ACHIEVEMENTS

- ✓ Author and teacher of a practice management training curriculum used to educate hundreds of managers nationwide
- ✓ Recurring author for various ophthalmology industry publications
- ✓ Frequent contributor, speaker, and panelist for ASOA and AAOE

EDUCATION

- ✓ Master of Business Administration (MBA), Arizona State University (ASU)
- ✓ Master of Health Services Administration (MHSA), ASU
- ✓ Bachelor of Science, University of Utah

DID YOU KNOW?

Whether playing outdoor sports or table tennis, Dixon's sons and daughter are always trying to beat him, resulting in some great competitions. Additionally, he craves spending time on his bikes (both in the mountains and on the road) and traveling with his wife.